

2018 Golbon Spring Member Conference
Supplier Profiles

Attending Suppliers	Attendee Name, Title	Products & Services	Redistributors	Dot Product Giveaway	Destinations/Premier Club	Golbon Brand
AFFLINK	Bo Hines - Strategic Brands Manager Karla Hopkins	Paper and disposable non-foods redistribution, bottled water				
Ajinomoto Foods North America	Tracy Mack - Mountain Division Sales Manager	Ethnic Frozen Foods	Alpine, Dot Foods, Foodservice Center, Honor		X	
Alpine Food Redistributing	John Grenfell - Director of Sales Michael Kamprath - VP Business Development	Redistributor			X	
American Foods Group	Mike Gammon - VP of Sales - West US and Canada	Fresh, frozen and fully prepared beef	Alpine, Dot Foods, Foodservice Center, G&C			
Ammex Corp.	Carl Baum - Channel Development Manager, Food Service	Gloves & other protective apparel	Alpine		X	
Aspire Bakeries	Jim White - Director	Donuts, Cookies, Muffins, Laminates, Sweet Baked Goods, Artisan Breads, Traditional Breads	Dot Foods	X		
Atlantic Beverage Company (Atlantic International food Group)	Mitch Dickman	Redistributor				
Azar Nut Co.	Marco Cordova - Regional Sales Manager	Nuts, candies, mints	Dot	X	X	X
Baron Spices & Seasonings	Gary Trotta - VP Foodservice Sales	Spices, seasonings, extracts, food colorants, rubs, marinades, sauces and gravy mixes, soup bases	Pacific Food		X	X
BelGioioso Cheese, Inc.	Frank Alfaro - VP Foodservice & Export	Italian specialty cheeses	CW Dunnet, G&C, Honor, IPAP, RW Zant		X	
BFC Associates, Inc.	Denise Castillo - Marketing Director Frank Odowd - Managing Partner	Software-based products				
Bimbo Bakehouse	Rocio Garcia - Sr Development & Mgr. Dist Elizabeth Stack - South Regional Territory	Artisan breads & rolls, bagels & English muffins, dinner rolls, hamburger & hotdog buns, sandwich & panini breads, sandwich & sub rolls, specialty breads & buns	Alpine, Dot Foods, G&C, Honor			
Brakebush Brothers, Inc.	Heidi Yates - Brand Sales Manager	Full line of ready to cook, fully cooked, breaded/battered poultry products	Alpine, Dot, Foodservice Center, G&C, Honor, Pacific Food, RW Zant			
Bridgford Foods Corp.	Chad Kidd	Frozen bread & bakery products	Alpine, Dot, Foodservice Center, Honor	X	X	
Cargill Foodservice NA	Rafael Morales - Business Development Manager	Oils, salt, meats, frozen & refrigerated egg products, sweeteners	Dot	X	X	
Catania Oils	Jim Miller - VP of Foodservice	Vegetable oils, olive oils and blended oils				
Cedar Crest Specialties	Luke Kohlwey - Director of Sales	Ice cream				
Chefler Foods	Nicole Acrish	Shortenings, oils, mayonnaise, flavored dressings, condiments, margarine, sauces				X
Cloverdale Foods Co.	Peter Riddlebarger - Region Manager Joe Savageau - VP of FS Sales	Processor of processed meats - bacon, summer sausage, franks, ham, ribs, sausage, bologna, specialty hams	G&C		X	
ConAgra Foodservice	Sheldon Morgan - Director of Corporate Accounts	ConAgra Diversified, Frozen, Gilardi, Mexican; snacks, Hebrew National	Alpine, Dot, Foodservice Center, G&C, Honor, Pacific Food, Reddy Raw	X	X	

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Daily's Premium Meats	Bill Kirch - Western Division Manager	Processed pork products--bacon, ham, sausage	Pacific Food, Reddy Raw, RW Zant		X	X
Deb El	Mark Uviduch - Midwest Region Manager Joe Gunter - National Account Manager	Burgers, beef patties, ground beef products, meatballs, turkey meatballs, Philly style meat items	Honor			
Dot Foods, Inc.	Kent Savage - Senior Director Sales Manager Lindsey Boyd- Customer Experience Manager Chad Crater - Regional Sales Manager Jason Vitale - Regional Sales Manager Ben Tracy - Corporate Account Manager	National redistribution		X		
Duracell/Alliance Distribution	Austin Capps - Strategic Account Manager Larry Nickels - Director of Key Accounts	Distributor Operations Supply, Redistributor for Duracell				
Eastern Fish Company, LLC	Marc Soranno - Sales Manager	Importer of Shrimp, Scallops, Crab, Lobster, Squid and several species of finfish (salmon, tilapia).	Dot Foods			
Elohi Strategic Advisors/TINDLE	Caroline Martinez - Regional Sales Manager Rob Babikan - Sales Manager					
Enterprise Café	Angela Saurer - Client Support Specialist Anita Taylor - Director of Client Support Steve Strasser - CEO	Enterprise Café provides a single platform to engage your sales force, customers and vendors to drive your strategic intent.				
Essendant	Amy Moser - Strategic Groups Executive Dominick Consiglio - Director Category Development	Non-Foods and disposable products, Jan/San products, warewashing			X	
Frick's Quality Meats, Inc.	Mark Duncan - Food Service Sales Manager	Ham, Turkey, Sausage, Bacon	GPA			
Furmano Foods	Frank Furman - Director of Sales; Foodservice Corporate Accounts	Canned tomatoes and tomato products	Dot, Honor			X
General Mills	Tracy Brue - Sales Mike Zatorski - Senior Account Manager	Dry grocery, cereal, yogurt, frozen bakery	Alpine, Dot, G&C			
GOJO Industries, Inc.	Mike Dudgeon - National Account Director Paul Lenhart - Corporate Account Director Meghan Vajgert - Corporate Account Director	Hand sanitizers, soaps, cleaner, disinfectants, dispensers	Dot, R3, Essendant			
Golbon Convenience Store Services	Ryan Peters - VP of Convenience Store Services	Assisting distributor members in growing foodservice sales and helps traditional foodservice distributors branch out into the convenience store arena				X
Generic Golbon 360	Bradley Backstrom - Marketing Director	Golbon branded products and procurement programs				
Golbon - Lumen Creative	Bradley Backstrom - Marketing Director	Full service graphic design, website development, marketing, advertising, search engine optimization, social media campaigns				
Golbon Protein Advantage (GPA)	Mark Hotchkiss - VP of Protein Advantage	Fresh beef and pork				X
Graybar Electric Company, INC.	Scott Moseman - National Sales Manager Roy Catibayan - Strategic Account Manager - (Corporate) Property Development / Commercial	Supply chain services				
Great Lakes Cheese	Joe Goetz - Corporate Account Manager	Cheese - natural, processed, specialty	IPAP		X	X
Hearthside Food Solutions	Gerry Mangano - VP Business Development	Dry milk, bread crumbs, food release, crackers, imitation bacon bits	Dot Foods		X	X
High Liner Foods	Joseph Webster - Regional Manager		Alpine, Dot, Foodservice Center, G&C, Honor, RW Zant		X	
Hirzel Canning Co.	David Barnhart - Director of Foodservice Sales	Canned tomato products	Foodservice Center		X	

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Idahoan Foods LLC	Moz Sayeed - Senior Director, Field Sales & Corporate Accounts Carlton Bird - Director, East	Dehydrated potatoes	Alpine, Dot Foods, G&C		X	
Ignition by TELUS	David Feaster - OMS Principal Mike Watson - Sr. Director Customer Development	Software				
Indiana Packer Corporation	Matt Bolin - Indiana Packer Corporation	Pork products	GPA			X
IPAP	Amanda Van Eyck - Director of Member Development	Refrigerated Redistribution			X	X
J & B Group	Cory Plys Glen Kurt - Regional Account Executive	Beef patties	Dot Foods			
John B. Sanfilippo & Son, Inc.	Kristen Schultz - National Accounts Manager West Chris Murray - Eastern Region Manager	Nuts, peanut butter, snacks	Dot Foods			
Kabobs Inc.	Catherine Anderson - Vice President Sales & Marketing	Appetizers	Dot Foods		X	
Kellogg's Specialty Channels	Jill Abram - Area Sales Manager	Cereals, snacks, Morningstar, crackers	Alpine, Dot, Honor, Reddy Raw		X	
King & Prince Seafood Corp	John Barry - Director of Sales	Shrimp, fish, specialty products	Alpine, Dot, Honor, RW Zant			
Koch Foods	Ed Kilmain - Regional Sales Manager	Fully cooked, ready to cook, commodity chicken	Alpine, G&C, Honor, Pacific Food, RW Zant		X	
Lamb Weston Holdings, Inc.	Nick Morgan - Sales Manager Mike Kleinick - Director Sales - Corporate Accounts	Frozen potatoes and appetizers	Alpine, Dot, Foodservice Center, G&C, Honor	X	X	
Lyons-Magnus	Scott Orr - Regional Manager	Pancake and waffle syrup, fountain syrup, drink bases, canned fruit fillings, juices	Alpine, Foodservice Center		X	X
Major Products, Inc.	Enright Christopher - Corporate Chef Regional Sales Manager	Soup bases, gravies, and sauces	Alpine			
Mars Foodservice - Uncle Bens	Erich Laabs - Regional Distribution Sales Manager Jennifer Freitas - Regional Distrution Sales Manager	Rice, grains, stuffing	Dot, Honor			
McCain Foods, Inc.	Liana Whitaker	Frozen potatoes and appetizers	Alpine, Dot, Foodservice Center, G&C, Honor, K&G, Pacific Food, Reddy Raw, RW Zant	X	X	
Michael Foods	Michelle Harder	Frozen and refrigerated egg products, potatoes	Alpine, Dot, Honor, K&G		X	
Michigan Turkey Producers, LLC	Darin Reed - National Sales Manager Andrew Spence - Eastern Division Manager	Turkey products--RTC, further processed, deli meats	Alpine, CW Dunnet, Foodservice Center, G&C		X	
Neil Jones Food Company	Peter Tenney - Western Region Manager	Canned tomato products and northwest fruits	Alpine, Dot, Pacific Food			
Nemco Food Equipment	Luke Moffatt - Sales Manager	Foodservice equipment				
Nestle C-Store	Todd Butterworth	Bases & flavors, desserts, entrees, sauces, soups, chilis, sides, coffee & beverages	Alpine, Dot			

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Norpac Foods, Inc.	Chris Hoot	Frozen fruits and vegetables, frozen soups (Soup Supreme), frozen Grande Classics, Pasta Perfect, stir fry, fruit toppings, beverage mix, roasted vegetables, roasted potatoes, sides, vegetables w/sauce, vegetable specialties and value-added	Alpine, CW Dunnet, G&C, Honor, Pacific Food, Reddy Raw			
Pasta Montana, LLC	Jeffrey Root - National Sales Manager	Dry Pasta	Dot			
Pepper	Amanda Duran - Business Development John Minch - Business Development Erin Graham - VP of Operations & Strategy	Software to place orders, communicate with suppliers, and track buying costs				
Pilgrim's	John Krezanosky - Sr Director Sales	Poultry	Alpine, Dot, Foodservice Center, G&C, Honor, RW Zant, Reddy Raw			
ProCat Distribution Technologies	Steve Stomel - Founder & CEO	Turnkey state-of-the-art technology for warehousing operations				
Producers Rice Mill	Danny Schaffner - Marketing Associate Gary Reifeiss - VP Marketing & Sales	Rice, rice mixes	Dot Foods			X
R3, LLC	David Lind - Direct, National Accounts	Paper and disposable non-foods redistribution				
R.J. Schinner Co.	Skeet Holman - Vice President	Redistributor				
RDA Advantage Marketing Associates	Roger Needles - Callico	Non-foods redistributing group. OmniSource, Huff United, Callico, Diamond Paper, Forman, Inc., GF Lasswell, Sheppard, The Walco Organization, Advantage Maintenance Products				
Red Diamond, Inc.	Steve Chain - SVP	Coffe & Tea	Dot Foods			
Red Gold, LLC	Dallas Harrison - National Sales Manager Kelsi Fullenkamp	Canned tomato products, portion control ketchup	Foodservice Center, G&C		X	X
Reddy Raw & Affiliated Companies	Laura Anzalone - Director of Sales Tom O'Leary - Director of Sales	Redistributor				
Rich Products	Scott Olson	Frozen items, Farm Rich appetizers, Rich Seapack, shrimp baskets, pie shells, breads, sweet, roll, pizza dough, ready-to-bake pies, dairy toppings, glazes, icings, fillings; baked, par-baked, and ready-to-bake desserts; real fruit concentrates and drink mixer; chicken, pork and beef BBQ	CW Dunnet, Dot, Foodservice Center, Reddy Raw			
Royal Cup, Inc.	Ted Ratto - Sales Director	Coffee				
Ruiz Foods	Tom Tipton - Western Regional Manager Karen Replogle Annette Leech	Frozen burritos, Tornados and other Mexican entrees and appetizers	Alpine, Dot, K&G		X	
Savings4Members	Katie Ladd - Savings Consultant	Operational cost savings				
Savings4Members - CardConnect AIP	Dave Josephson - Business Development	Advanced payment solutions				
Savings4Members - T-Mobile	Paola Moseley - Strategic Account Manager GPO Sarah Ward - Sr Program Manager	Cell phone services				
Savings4Members - UniFirst	Ralph Marshall - National Accounts Services	Rental work wear, water-wash and delivery service				
Savings4Members - WEX	James Pivo - Manager-Inside Sales Scott Wentzell - Client Relationship Manager	Fuel card, driver monitor, fleet monitor				

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Schreiber Foods Inc.	Lindsey Rehn - Key Account Manager Erin Buntin - Director, Foodservice Sales Tammy Higgins - Distrutor Sales Director	Cheese, juice, shakes, milk, yogurt, powders, ghee, butter, dairy desserts	Alpine, Dot, CW Dunnett, Foodservice Center, G&C, IPAP, Honor, RW Zant, Reddy Raw		X	X
Schreiber Foods International, Inc.	Amit Agarwal - Director of New Business Development	Imported food products	Dot, Reddy Raw			
Schwan's Food Service, Inc.	Dudley Whiteley - Director of Sales-Distribution	Pizza, Pizza Crusts, Eggrolls, Mexican Specialty Items, Appetizers and Hand Held Entrees, Various CN products	Dot, Alpine, Honor, K&G Fish			
Seneca Foods Corporation	Dean Craven - National Sales Manager	Canned vegetables and fruits, pouch vegetables	Alpine, Dot, Foodservice Center, G&C, Pacific Food, Reddy Raw, RW Zant	X	X	X
Seviroli Foods	Anthony Mingone - BDM	Artisan-filled pastas and sauces	Dot			
Shopfront - Global Sourcing	Cole Garson Isaac Rosner	Foam, poly and paper packaging, BluZen gloves	Alpine, Dot, G&C, Honor, Pacific Food, Reddy Raw			
Smithfield Culinary	Meagan Fukuda - Account Manager Keith Lawrence	Ham, bacon, franks, meatballs, meatloaf, breakfast sausage, bologna, salami, ribs, smoked sausage, turkey, lunchmeat	Alpine, Dot, Foodservice Center, G&C, Honor, Pacific Food, RW Zant, Reddy Raw	X	X	
Sommer Maid Creamery	Gary Troester - National Sales Manager	Full line of dairy products				
Sugar Foods Corp.	Mike Hannigan - Vice President Chris Travisano - VP of Foodservice Sales & Marketing Lisa Russell - National Director of Sales	Sweetners, non-dairy creamer, Golbon brand croutons, snacks	Dot, Foodservice Center, Honor	X		X
Suburst Chemicals	Vic Stewart - East Region-Business Development Manager Steve Vanderwalker - Director National Accounts	Janitorial & housekeeping products				
Tyson Foods, Inc.	Chris Waken - Sales Account Executive	Fresh and processed chicken, beef, pork products, tortillas and wraps, pies and baked goods	Alpine, CW Dunnet, Dot, G&C, Pacific Food, RW Zant	X	X	
Unilever Food Solutions	Bartosz - Director of Corporate Accounts Tracey Minor - Sr Manager - Corporate Accounts Rachel Dunn - National Account Manager Robin Espnola - Sr Manager-Corporate Accounts	Bases & bouillons, cleaners & disinfectants, dressing & condiments, ice cream, mayonnaise, sauces & gravies, seasonings, soups, tea & beverages	Alpine, Dot, G&C, Honor			
Vanee Foods Co.	Jeff Marczewski - Director of Sales	Canned entrees, soup, gravy mixes, and sauces	Dot		X	
Ventura Foods, LLC	Murry Parks - Director Regional Sales Chris Sanna - VP Field Sales Richard Troy - Director of Sales-Convenience Stores	Shortenings, oils, mayonnaise, flavored dressings, bases, condiments, margarine, portion control products	Alpine, CW Dunnet, Dot, Foodservice Center, G&C, Pacific Food, RW Zant	X		X
Wampler's Farm Sausage	Ki9m Espinoza - Regional Manager Doug Young - VP Food Service Sales	Sausage, Family Brands wieners, luncheon meats, bacon, ham, fresh meat categories; precooked pork BBQ	Foodservice Center, RW Zant		X	
Wayne Farms, LLC	Pat Gomez - Director of Foodservice Distribution Mark Janco - Director of Foodservice Sales	Fresh and processed poultry	Dot, Honor, Reddy Raw		X	
Western Plastics	Chris Sephenson - VP Foodservice Sales	Foils, containers & lids, films, dispensers, sheets	Alpine			X